



QUOTATION & PURCHASE CONTRACT

COMPANY SignArt, Inc.
5757 East Cork Street
KALAMAZOO, MICHIGAN 49048
Phone: (800) 422-3030 - Fax: (269) 381-0999

CONTRACT # SV6011019
QUOTATION DATE 11/6/2006 7/18/07 Page 1 of 3
DRAWING # wummap

PURCHASER WESTERN MICHIGAN UNIVERSITY WM02 LOCATION WESTERN MICHIGAN UNIVERSITY
CAMPUS PLANNING VARIOUS LOCATIONS
BERNHARD CENTER ANNEX KALAMAZOO, MI
ATTENTION EVIE ASKEN 269.387.4082 CONTACT

SignArt, Inc., a Michigan Corporation, proposes to manufacture, and or deliver, and or install and maintain for the above-named customer the items described below subject to the terms and conditions set for on the last page hereof. Prices quoted are for items listed only and do not reflect any quotations or contractual arrangements for freight, installation, connection, foundations or steel supporting structures unless specifically itemized.

Table with 5 columns: Item, Description of Work, Product, Installation, Pkg/Crate, Total. Row 1: MONUMENT SIGN #1 - DOUBLE-FACED ILLUMINATED DIRECTIONAL SIGN. Row 2: MONUMENT SIGN #1 - INSTALLATION.

Note: Removal of concrete sidewalk sections and replacement concrete to be customer's responsibility.

On second trip to site, install and level monument sign on foundations. Connect electrical and test light.

See attached SignArt Inc. Warranty Statement and Additional Terms and Conditions, dated August, 2005



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CAMPUS PLANNING VARIOUS LOCATIONS
BERNHARD CENTER ANNEX KALAMAZOO, MI
KALAMAZOO, MI 49008
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Table with 6 columns: Item, Description of Work, Product, Installation, Pkg/Crate, Total. Contains two main items: 3 MONUMENT SIGN #2 - SINGLE-FACED NON-ILLUMINATED DIRECTIONAL SIGN and 4 MONUMENT SIGN #2 - INSTALLATION.

See attached SignArt Inc. Warranty Statement and Additional Terms and Conditions, dated August, 2005



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Table with 6 columns: Item, Description of Work, Product, Installation, Pkg/Crate, Total

5. NOTES:

- Customer's electrical contractor to furnish 120 volt 20 amp primary electrical circuits and final connection of signs to primary if not available at time of installation.
- Sign #2 setup for future internal illumination, if necessary.
- City of Kalamazoo sign permits, if necessary, to be added at time of invoicing.
- Final wayfinding graphic map design electronic file to be furnished by customer. SignArt to furnish partial sample for customer review.
- Customer to furnish purchase order and current copy of tax exemption certificate.

6 Other Charges

\$350.00

- Design/Specifications \$350.00

See attached SignArt Inc. Warranty Statement and Additional Terms and Conditions, dated August, 2005

Accepted for Purchaser and Payment Guaranteed by:

TOTAL AMOUNT: \$23,170.00

X

DEPOSIT:

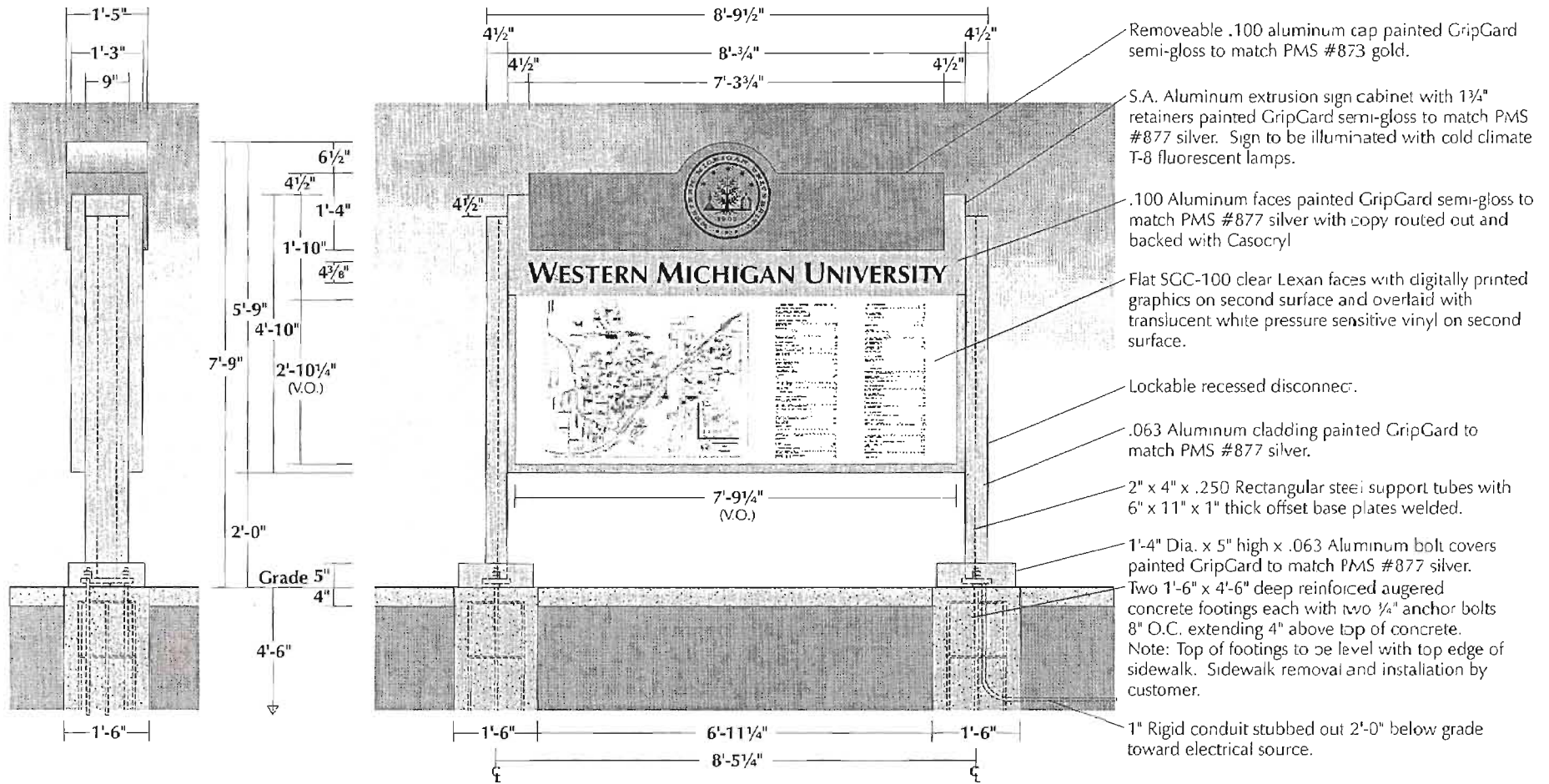
Signature Print Title Date

Accepted for SignArt, Inc. by:

BALANCE: \$23,170.00

(to be paid upon completion)

Signature Print Title Date



Double Face Illuminated Directional Sign (#1)

Scale: 3/8" = 1'-0"

Western Michigan University — Various Locations

Lead #SV-6011019

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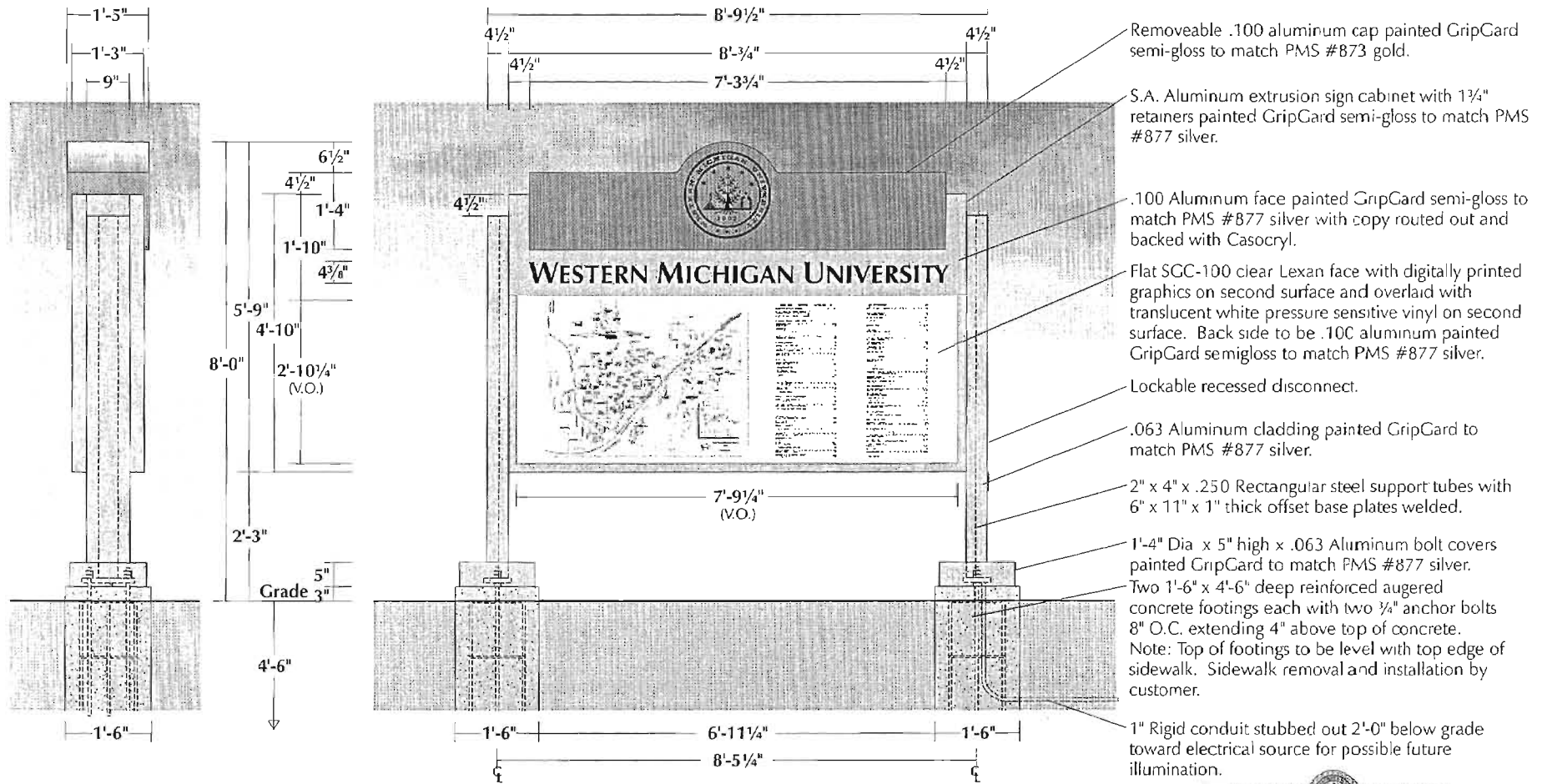
wmumap

JH 10-30-06 7-10-07MG

Approved for: _____

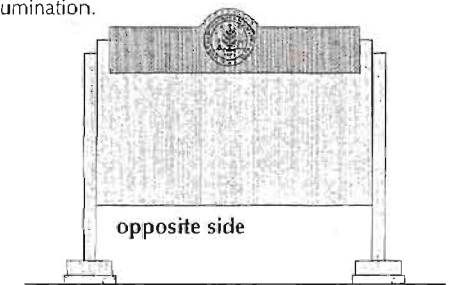
By: _____

Date: _____



Single Face Non-Illuminated Directional Sign (#2)

Scale: 3/8" = 1'-0"



Western Michigan University — Various Locations

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wmumap

JH 10-30-06 7-10-07MC

Approved for: _____

By: _____

Date: _____

From: Brian Keane <brian@kalamazooelectric.com>
To: 'Joshua Fry' <joshua.fry@wmich.edu>
Date: 7/19/2007 6:56 AM
Subject: Sangren Lot - Directory Sign - Electrical

Josh,

We are forwarding this proposal to perform the electrical work associated with the above mentioned project in the amount of \$1,664.00 (One thousand six hundred sixty four and no/100 dollars).

Work is to include running (1) 20A 120V circuit from the panel in W. Michigan Sub to the directory located in the sidewalk area just east of the sub. We plan on controlling the sign via a photocell/timeclock combination. Trenching will be by others.

Thank you for the opportunity to be of service to you. If you have any questions or comments, feel free to contact our office.

Sincerely,

Brian Keane

Kalamazoo Electric, Inc.

6185 W. KL Avenue

Kalamazoo, MI 49009

Phone: (269) 372-2035

Fax: (269) 372-9690

<<http://www.kalamazooelectric.com>> www.kalamazooelectric.com

ADVANCE POURED WALLS, INC.
3425 SOUTH 6TH STREET
KALAMAZOO, MICHIGAN 49009

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PROPOSAL

(269) 372-0056

FAX (269) 372-3722

TO: WMU ATTN: JOSH 1903 W. MICHIGAN AVE KALAMAZOO, MI 49006	PHONE: 387-8551	DATE 6/26/2007
	REPAIR SIDEWALK FOR NEW SIGN BASE	
	JOB PHONE: 387-8818 FAX	JOB NUMBER:

REMOVE FOUR 5'X5' SECTIONS OF SIDEWALK, DIG FOR ELECTRICIANS AND BACKFILL

REPOUR FOUR 5'X5'X6" WITH WIRE AFTER NEW SIGN BASE POURED (SAW CUTTING BY OTHERS)

ONE THOUSAND FOUR HUNDRED AND 00/100

DOLLARS

\$ 1,400.00

EXTRAS NOT INCLUDED IN ABOVE PRICING:

- * Telebelt/Concrete pumping per each use
- * Retaining walls to be determined by builder on site
- * Winter charges apply as follows: November & April add 3%; December, January, February & March add 7%

Please note: This estimate does not apply to uncustomary site conditions. Good working conditions and access to site must be provided. Owner/builder to provide drivable access for Concrete Trucks. This proposal is based on information provided. Any changes in wall lengths, width, or height due to site elevations will be billed accordingly.

ROBERT REDMON

Note: This proposal may be withdrawn if not accepted in 45 days

Acceptance of Proposal -

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified.

Signature